
From: Robert Newman

6 February 2026

To Whom It May Concern:

I am writing this letter of recommendation on behalf of Global Solutions International (GSI) to express my sincere appreciation for the outstanding support provided by Contragenix. As the Owner/CEO of GSI, I take great care in selecting partners who not only understand the mechanics of federal contracting, but who can also operate with urgency, discipline, and adaptability in an environment where timelines shift quickly and compliance expectations remain uncompromising. Contragenix has consistently demonstrated those qualities, and I recommend them without hesitation.

From the outset, Contragenix distinguished themselves through their depth of capability across capture support, proposal management, and proposal writing. Their team brought structure and clarity to complex efforts, helping us strengthen our approach to opportunity identification, bid/no-bid decision-making, and end-to-end proposal execution. They did not simply “help write” proposals—they helped GSI elevate how we plan, organize, and compete.

Proposal Management Excellence

Contragenix provided steady, experienced proposal leadership that improved our internal coordination and overall proposal discipline. They supported the development and execution of proposal schedules, compliance tracking, document control, and review cycles—ensuring our team stayed aligned from kickoff through final submission. They also helped implement practical, repeatable processes that improved our ability to manage multiple moving parts while maintaining high quality and compliance.

Their ability to anticipate bottlenecks, keep contributors accountable, and maintain momentum during high-pressure windows was particularly valuable. In the federal space, a well-managed proposal effort often makes the difference between a compliant submission and a missed opportunity—and Contragenix consistently helped us stay on track.

Capture and Business Development Support

Contragenix also provided meaningful value on the capture side. They helped us sharpen our understanding of customer needs, competitive positioning, and differentiators, and they worked with us to translate that capture insight into proposal strategies that were realistic, evidence-based, and compelling. Importantly, they supported GSI in identifying our strategic Proposal Management and Business Development needs, helping us pinpoint where to invest time, what tools and templates would accelerate performance, and how to refine our internal rhythm for sustained growth.

Their approach was consultative and solutions-focused. They took time to learn our organization, our goals, and our constraints—then offered targeted guidance that fit the maturity level of our company while still pushing us toward best practices.



High-Quality Proposal Writing and Communication

Contragenix consistently delivered clear, well-structured writing aligned with solicitation requirements and evaluation expectations. Their writing was not generic. They worked to ensure our narrative was responsive, well-organized, and persuasive—connecting our capabilities to customer outcomes in a way that strengthened our overall message. They also demonstrated strong attention to compliance, clarity, and tone, helping ensure our technical content was readable, cohesive, and aligned to what evaluators look for.

Eagerness, Responsiveness, and Operational Tempo

One of the most impressive aspects of working with Contragenix has been their eagerness and willingness to accommodate our operational tempo. In this industry, responsiveness matters. GSI often operates in fast cycles with compressed schedules, evolving priorities, and time-sensitive deliverables. Contragenix consistently met the moment—adjusting quickly, communicating clearly, and maintaining a positive, can-do approach even when timelines were tight.

They were proactive without being overbearing, and they supported our internal team in a way that built confidence rather than friction. Their flexibility, availability, and commitment to keeping pace with our workload made them an exceptionally dependable partner.

Key Contributors Who Made the Difference

I want to specifically recognize several individuals at Contragenix whose leadership and contributions stood out during our work together:

██████████ – Provided strong leadership and strategic guidance, helping keep efforts aligned with proposal objectives, customer priorities, and sound capture-to-proposal execution.

██████████ – Played an important role in managing proposal flow, supporting coordination, and ensuring key details did not slip, particularly during high-tempo periods.

██████████ – Contributed meaningful writing and organizational support, improving clarity and responsiveness of proposal content while maintaining professional consistency.

██████████ – Offered valuable support across proposal development activities, including content refinement and practical problem-solving that helped strengthen final deliverables.

Each of these team members demonstrated professionalism, competence, and a genuine commitment to helping GSI succeed. Their work reflects well on Contragenix as an organization and speaks to the strength of their team culture.



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Closing Recommendation

In summary, Contragenix has been an outstanding partner to Global Solutions International. They have supported us with high-quality proposal management, capture support, and proposal writing, while also helping us identify and shape the strategic proposal management and business development needs necessary for long-term growth. Just as importantly, they have done so with a grateful spirit of partnership—being responsive, flexible, and fully willing to match our operational tempo.

I am genuinely thankful for their support and would recommend Contragenix to any organization seeking a capable, reliable, and highly engaged partner for federal capture and proposal execution.

Please feel free to contact me directly if you would like additional details regarding our experience working with Contragenix.

Sincerely,

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